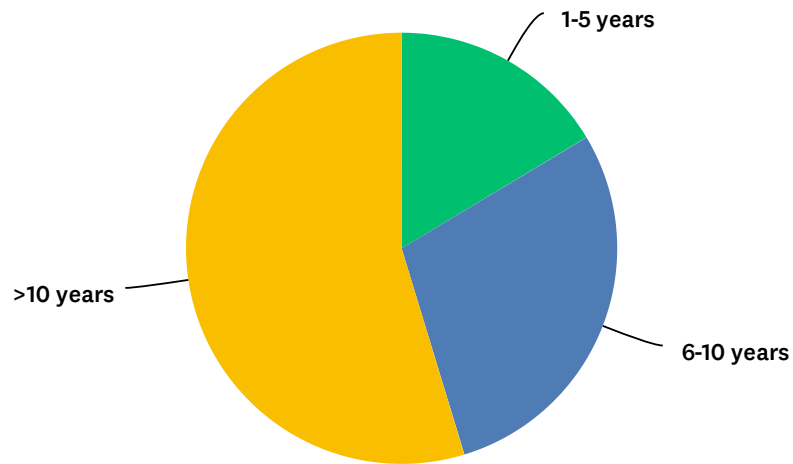


Q1 #Number of Years Operating (select 1)

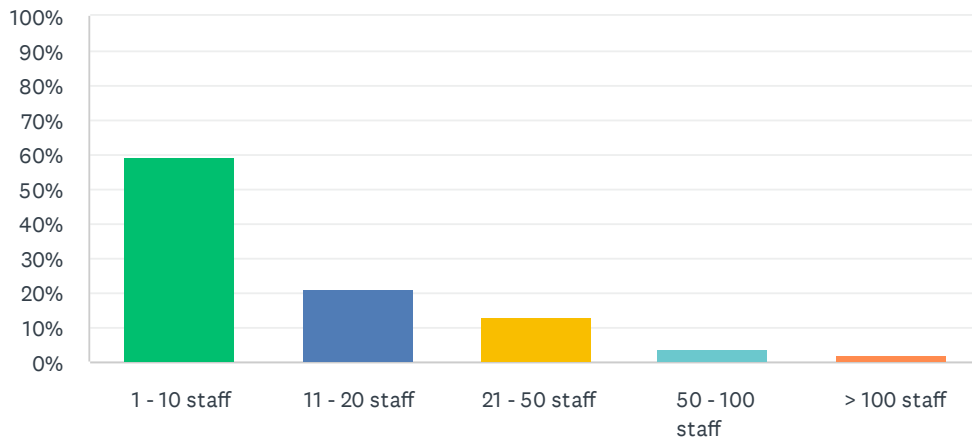
Answered: 128 Skipped: 0



ANSWER CHOICES	RESPONSES	
1-5 years	16.41%	21
6-10 years	28.91%	37
>10 years	54.69%	70
TOTAL		128

Q2 #Number of Staff

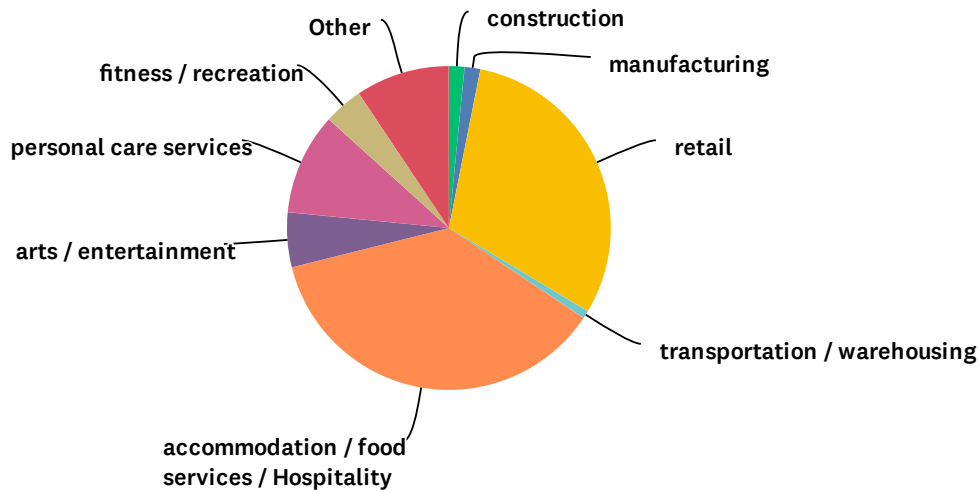
Answered: 128 Skipped: 0



ANSWER CHOICES	RESPONSES	
1 - 10 staff	59.38%	76
11 - 20 staff	21.09%	27
21 - 50 staff	13.28%	17
50 - 100 staff	3.91%	5
> 100 staff	2.34%	3
TOTAL		128

Q3 Business Sector (select one in drop down)

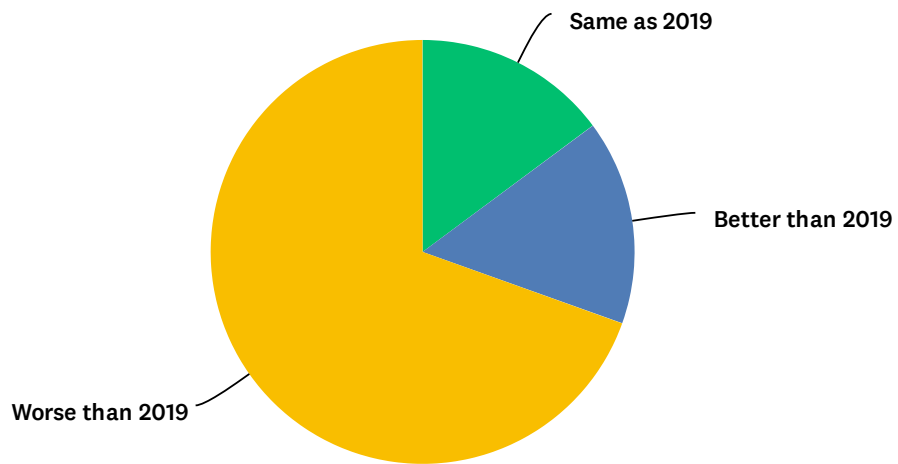
Answered: 128 Skipped: 0



ANSWER CHOICES	RESPONSES	
construction	1.56%	2
manufacturing	1.56%	2
retail	30.47%	39
transportation / warehousing	0.78%	1
accommodation / food services / Hospitality	36.72%	47
arts / entertainment	5.47%	7
personal care services	10.16%	13
fitness / recreation	3.91%	5
Other	9.38%	12
TOTAL		128

Q4 Revenues Now compared to December 31 2019

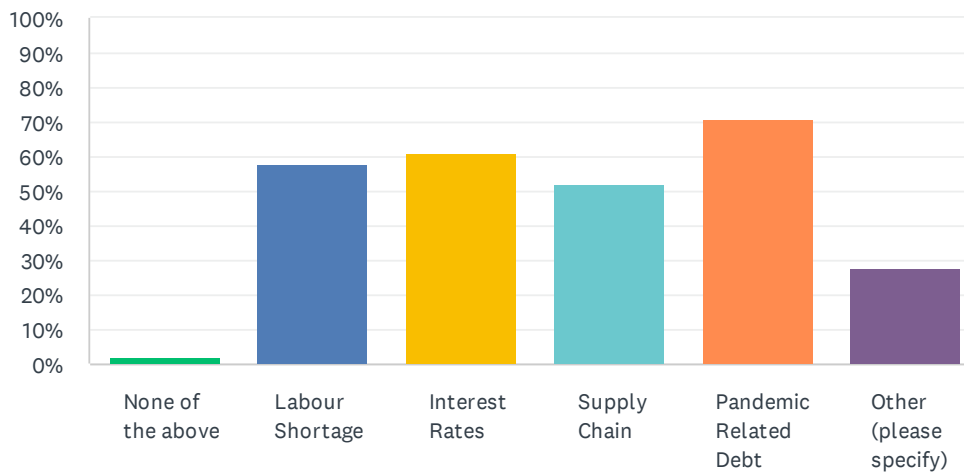
Answered: 128 Skipped: 0



ANSWER CHOICES	RESPONSES	
Same as 2019	14.84%	19
Better than 2019	15.63%	20
Worse than 2019	69.53%	89
TOTAL		128

Q6 Please select issues that are impacting your business

Answered: 128 Skipped: 0



ANSWER CHOICES	RESPONSES
None of the above	2.34% 3
Labour Shortage	57.81% 74
Interest Rates	60.94% 78
Supply Chain	52.34% 67
Pandemic Related Debt	71.09% 91
Other (please specify)	28.13% 36
Total Respondents: 128	

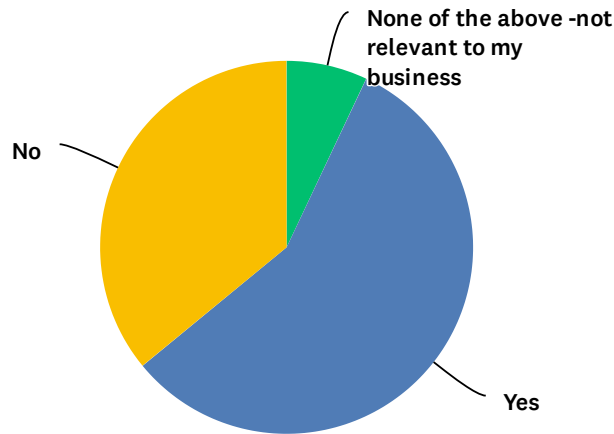
#	OTHER (PLEASE SPECIFY)	DATE
1	People are hesitant to spend.	3/10/2023 6:46 PM
2	Not enough customers	3/10/2023 4:17 PM
3	I'm	3/10/2023 2:36 PM
4	Lack of clientele in downtown Ottawa	3/10/2023 11:20 AM
5	costa continue to rise	3/10/2023 9:28 AM
6	Covid impact is the main reason	3/10/2023 9:18 AM
7	Employees quit after CEBA loans and Covid Relief	3/9/2023 4:22 PM
8	Huge Revenue Drop	3/9/2023 3:35 PM
9	CEBA payment till the end of December to receive the 33% debt forgiveness is impossible to pay back with the 90%of business decrees	3/9/2023 12:48 PM
10	Government office workers not back to full time in downtown core.	3/9/2023 12:30 PM
11	Less consumer spending	3/9/2023 12:23 PM
12	Inflation pushing costs up dramatically. Arts audiences still hesitant	3/9/2023 12:18 PM
13	unmonitored parking	3/9/2023 11:54 AM

Survey: State of Businesses and CEBA Loans

14	Loss of foot traffic/customer base	3/9/2023 11:45 AM
15	lack of customers	3/9/2023 11:19 AM
16	Everything is more expensive. From ingredients to utilities.	3/9/2023 7:38 AM
17	Market shift	3/8/2023 10:29 PM
18	increase of shipping costs, cost of goods, credit card charges etc..	3/8/2023 4:13 PM
19	Changes in government policy	3/8/2023 11:03 AM
20	Other Interrupted business	3/7/2023 7:28 PM
21	Mental health / burn out	3/7/2023 4:52 PM
22	Rising costs from suppliers and increasing bank/credit charges	3/7/2023 3:52 PM
23	Lower traffic - work from home federal employees	3/6/2023 5:36 PM
24	price of grocery items	3/6/2023 3:03 PM
25	cost of stock	3/6/2023 2:01 PM
26	Rising salaries	3/6/2023 1:58 PM
27	Costs of supplies has increased	3/6/2023 12:47 PM
28	Increase in costs secondary to inflation	3/6/2023 12:39 PM
29	Not enough customers	3/6/2023 12:34 PM
30	General economy	3/6/2023 12:33 PM
31	Increased in cost of supplies, bank service charges and credit card fees	3/3/2023 8:26 PM
32	Cost of goods sold	3/3/2023 7:33 PM
33	increased costs accross the board to run the business	3/3/2023 4:19 PM
34	much less foot traffic	3/3/2023 3:46 PM
35	Lack of local support	3/3/2023 3:41 PM
36	supple cost increase	3/3/2023 12:25 PM

Q7 Do you intend to pay the full CEBA repayment by December 31, 2023 to receive the 33% debt forgiveness?

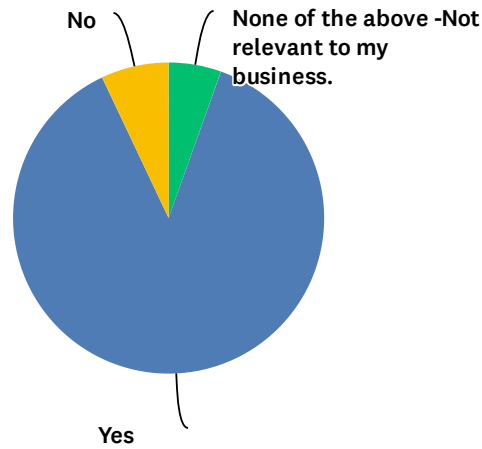
Answered: 128 Skipped: 0



ANSWER CHOICES	RESPONSES	
None of the above - not relevant to my business	7.03%	9
Yes	57.03%	73
No	35.94%	46
TOTAL		128

Q8 Will the CEBA loan repayment (in full) by December 31, 2023 impact your business?

Answered: 128 Skipped: 0



ANSWER CHOICES	RESPONSES	
None of the above - Not relevant to my business.	5.47%	7
Yes	87.50%	112
No	7.03%	9
TOTAL		128

Q9 If yes how will it impact your business (select all that apply):

Answered: 128 Skipped: 0



ANSWER CHOICES	RESPONSES	
I will be unable to reinvest in my business	63.28%	81
I will be unable to expand my business	45.31%	58
I will have to lay off staff	38.28%	49
I will have to reduce inventory	39.06%	50
It may force my business to close	42.97%	55
Other (please specify)	25.00%	32
Total Respondents: 128		

#	OTHER (PLEASE SPECIFY)	DATE
1	Harder to recover, or may never recover.	3/10/2023 10:30 PM
2	We loss every month, big amount in debt now.	3/10/2023 4:17 PM
3	The only way I can pay is by taking out another line of credit. Business is already in debt and in survival mode.	3/10/2023 11:20 AM
4	My business has not yet recovered from covid impact	3/10/2023 9:18 AM
5	I will have to go bankrupt. There is no money.	3/9/2023 4:22 PM
6	It will reduce our profits for the year but not otherwise affect us.	3/9/2023 3:05 PM
7	Puts stress on cash flow	3/9/2023 12:30 PM
8	Borrow more to survive	3/9/2023 12:23 PM
9	Will cut costs. May have to borrow elsewhere to meet cash flow needs.	3/9/2023 12:18 PM
10	Not even sure if it can be paid in full by dec 2023.	3/9/2023 7:38 AM
11	I may need to reduce wages	3/8/2023 10:29 PM

Survey: State of Businesses and CEBA Loans

12	I will have to overwork to cover for the cost	3/8/2023 4:32 PM
13	N/A	3/8/2023 4:13 PM
14	Cost of goods, rent every thing has gone up.	3/8/2023 11:33 AM
15	N/A	3/8/2023 11:15 AM
16	N/A	3/8/2023 11:01 AM
17	Cash flow	3/8/2023 10:57 AM
18	Having to pay rent for one year has put a very heavy burden on the company going forward	3/7/2023 8:05 PM
19	We didn't apply as we didn't know if we would be able to pay it back	3/7/2023 4:52 PM
20	not applicable	3/6/2023 3:53 PM
21	not sure of the full impact, remains to be seen where we'll be in a year	3/6/2023 3:03 PM
22	NA	3/6/2023 2:01 PM
23	N/a	3/6/2023 1:59 PM
24	Not relevant - See question 8	3/6/2023 12:59 PM
25	N/A	3/6/2023 12:47 PM
26	won't affect my business	3/6/2023 12:39 PM
27	It's hard to say what the full impact will be but it will have a huge effect on making ends meet, especially going into Winter when business generally operates in the red from January - March	3/6/2023 10:25 AM
28	Will be back in negatives and will have to climb out again	3/4/2023 12:41 PM
29	it does not impact	3/4/2023 7:53 AM
30	Have to borrow at much higher interest rates otherwise don't have the funds to pay back.	3/3/2023 7:33 PM
31	does not apply	3/3/2023 1:23 PM
32	We will pay CEBA using a line of credit, incurring significant interest costs and limiting cash flow going forward	3/3/2023 12:25 PM